

REQUEST FOR QUALIFICATIONS  
FBO INCLUDING AIRPORT PHYSICAL OPERATIONS MANAGEMENT  
BALDWIN COUNTY REGIONAL AIRPORT  
216 AIRPORT RD, MILLEDGEVILLE, GA 31061

The Baldwin County Board of Commissioners (the airport sponsor), Milledgeville, Georgia is in the process of engaging the services of an FBO including airport physical operations management at the Baldwin County Regional Airport.

Statements of Qualification should address the following topics:

- A minimum of 5 years FBO experience at an airport comparable to the Baldwin County Regional Airport operating in a 24/7 environment.
- Demonstrated ability to perform the role of the operational director of the airport, including operational accountability of airport equipment, as well as maintaining the land and facilities.
- Ability to have staff at the airport within thirty (30) minutes of a request 24/7; 365 days out of the year.
- Staffing experience in aviation.
- Demonstrated ability to work cooperatively with the airport sponsor, GDOT (its equivalent), the FAA, the TSA, as well as consulting engineers and planners.
- Demonstrated ability to work with aviation, educational, community, economic development and public groups, service providers using the airport as a temporary base, corporations and the military.
- Demonstrated ability to assist the airport sponsor in major planning and project management.
- Demonstrated ability to create a welcoming environment.
- Please include any other thoughts and/or comments on how to ensure *the Baldwin County Regional Airport is a destination*.

Deadline to ask questions about the RFQ is Friday, April 18, 2025, at 2:00 PM. Questions must be submitted electronically to [ctobar@baldwincountyga.com](mailto:ctobar@baldwincountyga.com).

Three copies of statement of qualification must be submitted no later than 4:00 p.m. EDT, April 25, 2025, to Baldwin County Board of Commissioners, 1601 N. Columbia St. Suite 230 Milledgeville, GA - Attn: Carlos Tobar, County Manager (478-445-4791).